

Articulation Agreement

Between

Wayne State University & Schoolcraft College

Linking Schoolcraft's

Associate in Business Administration, Accounting Associate in Applied Science, Business General Associate in Applied Science, Marketing and Applied Management Associate in Applied Science, or the Small Business for Entrepreneurs Associate in Applied Science

With Wayne State University

School of Business Administration

Bachelor of Science in Business Administration in Accounting, Finance, Global Supply Chain Management, Information Systems Management, Management, or Marketing

This agreement made this 1st day of August, 2015 is by and between Wayne State University (*WSU*) and Schoolcraft College.

Wayne State University and Schoolcraft College wish and intend by this Agreement to set forth the terms and conditions of engaging in an educational program, to facilitate the transfer of students who earn an Associate in Business Administration, Accounting Associate in Applied Science, or the Business General Associate in Applied Science, Marketing and Applied Management Associate in Applied Science, or the Small Business for Entrepreneurs Associate in Applied Science from Schoolcraft College to complete a Bachelor of Science in Business Administration (BSBA) from Wayne State University, School of Business Administration.

Article I

Agreement on Program Integrity

WSU and *Schoolcraft College* will maintain the integrity of their separate programs and enter into this agreement as equal and cooperating partner institutions.

Article II

Agreement on Principle

This agreement between *WSU* and *Schoolcraft College* is intended to provide a smooth and seamless curriculum transition for Schoolcraft students that transfer to Wayne State to earn a bachelor degree from the School of Business Administration. The agreement is designed for students who follow a prescribed plan of study leading to an Associate in Business Administration, Accounting Associate in Applied Science, or the Business General Associate in Applied Science, Marketing and Applied Management Associate in Applied Science, or the Small Business for Entrepreneurs Associate in Applied Science. The credits transferred from the Associate in Business Administration, Accounting Associate in Applied Science, or the Business General Associate in Applied Science, Marketing and Applied Management Associate in Applied Science, or the Small Business for Entrepreneurs Associate in Applied Science, as outlined in the appendices to this document, will be included in the total credit hours required for the Wayne State University baccalaureate degree. All other standard admission, curriculum, and graduation requirements of *Schoolcraft College* and *WSU* must also be met.

Article III Agreement of Program Articulation

Schoolcraft College and *WSU* agree that any student, who has earned the aforementioned Associate in Business Administration, Accounting Associate in Applied Science, or the Business General Associate in Applied Science, Marketing and Applied Management Associate in Applied Science, or the Small Business for Entrepreneurs Associate in Applied Science, may transfer the credits from their program to the School of Business Administration at Wayne State University toward the BSBA, as outlined in the attached appendices.

This agreement specifically allows the transfer of up to eighty-two (82) credits (depending upon bachelor degree program selected) from *Schoolcraft College* to *WSU*. This is beyond the currently stipulated sixty-four (64) credits, and was approved by the *WSU* Board of Governors. The purpose of allowing *Schoolcraft* students to transfer additional credits is to enable them to complete the BSBA program at the *WSU* Main Campus and/or the *Schoolcraft* to U Campus, and the Oakland Center Campus.

The Bachelor's degree requirements for students who follow this articulation agreement are outlined in Attachment A.

Article IV Agreement on Student Support

WSU and *Schoolcraft College* agree to track the progress and success of articulation participants. Responsibility for this tracking rests with the School of Business Administration, Office of Undergraduate Student Services. A mechanism will be developed to track and report on *Schoolcraft* students' use of this Articulation.

Article V Agreement on Communication

Schoolcraft College and *WSU* agree to cooperate in communication with each other and with common and respective publics concerning the established relationships between the two institutions. Communication will include the development of various kinds of publications to inform those who might benefit from the opportunities provided by this articulation agreement. The appropriate faculty and staff in both institutions will share the information in this agreement with interested and qualified students. Both institutions will provide academic advising to students and prospective students. Joint efforts in marketing the program and student recruiting will be pursued.

WSU and *Schoolcraft College* further agree to communicate annually concerning curriculum changes that may affect the agreed upon program relationship. Responsibility for communication related to this agreement will rest with the individuals appointed under Article VI.

Article VI
Agreement and Review Body Procedures

Each institution will appoint one or more faculty administrators to act as agents for the implementation of this agreement, and communicate changes to respective faculty members, advisors, and others to whom the information is pertinent. Responsibility for the oversight of this agreement rests with the Office of Articulation & Transfer at *Schoolcraft College* and with the School of Business Administration at *WSU*.

Article VII
Regarding Independent Relationship

In the performance of their respective duties and obligations under this Agreement, each party is an independent contractor and neither is the agent, employee, or servant of the other, and each is responsible only for its own conduct. Each institution is solely responsible for the development and design of its own curriculum. Changes on the part of either party will/may necessitate review of this document.

Article VIII
Agreement not to Discriminate

Each party covenants and agrees that it does not discriminate on the basis of race, creed, color, age, sex, or national origin and it complies with the Americans with Disabilities Act of 1990, and that it does not discriminate on the basis of “physical or mental handicap” except where there exists a bona fide academic qualification.

Each party shall be separately responsible for compliance with all federal and state laws, including nondiscrimination laws and all applicable sections of the Michigan Handicapper’s Civil Rights Act. Illegal discrimination by either party may be considered a material breach of this Agreement.

Article IX
Entire Agreement

This Agreement constitutes the entire agreement between the parties, and all prior discussions, agreements, and understandings, whether verbal or in writing, are hereby merged into this Agreement.

Article X
Amendment/Modifications/or Terminations Provision

Schoolcraft College and *WSU* agree to the terms of this Agreement. No amendment or modification to this Agreement, including any modification or amendment of this paragraph, shall be effective unless the same is in writing and signed by all parties or their Successors.

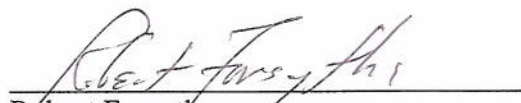
This cooperative arrangement will be in effect immediately upon signature and will be subject to review for continuance after a period of five (5) years. Renewal will be for five years unless either party notifies the other in writing by December 31 of the year preceding the last year of the agreement of their intention to renegotiate or of non-renewal of this agreement.

This Agreement is effective immediately upon approval by *WSU* and *Schoolcraft College* and shall remain in effect unless terminated by either party providing six months advance written notice. In the event that this Agreement must be terminated, all students currently enrolled in the program shall be allowed to complete the program as described.

Signatories for Wayne State University:



Margaret E. Winters
Provost & Senior V.P. for Academic
Affairs


Robert Forsythe
Dean, School of Business Administration


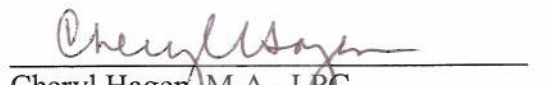
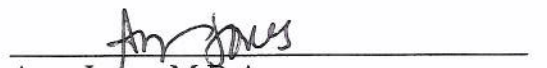
FORM APPROVED
PG
24 NOV 2015
**OFFICE OF THE
GENERAL COUNSEL**

Date: _____

Signatories for Schoolcraft College:



Conway A. Jeffress, Ph.D.
President


Richard Weinkauf, M.S
Vice President and Chief Academic Officer
Cheryl Hagen, M.A., LPC
Vice President and Chief Student Affairs
Officer
Amy Jones, M.B.A.
Associate Dean - Occupational Programs

Date: _____

Wayne State University Articulation Guide

Schoolcraft College – Associate in Business Administration, Accounting Associate in Applied Science, Business General Associate in Applied Science, Marketing and Applied Management Associate in Applied Science, or the Small Business for Entrepreneurs Associate in Applied Science

Wayne State University – Bachelor of Science in Business Administration in Accounting, Finance, Information Systems Management, Global Supply Chain Management, Management, or Marketing

Additional Information:

1. In completing the coordinated program of study for this articulation agreement, course substitutions should be made with the guidance of advisors at both institutions (indicated below) to assure that all requirements are satisfied. Each institution will determine the satisfaction of their individual program and degree requirements.
2. Under this agreement, WSU will waive the 64 semester hour transfer rule. WSU will accept a maximum of 82 semester hours from Schoolcraft College. A minimum of 122 semester hours, completed in residence or accepted as transfer, is required to obtain a Bachelor of Science in Business Administration from Wayne State University.
3. Students whose transcripts have the MTA or MACRAO stamp will only be required to meet one of WSU's General Education requirements, COM 3300 (Business and Professional Presentations (WI)).
4. A minimum "C"/2.0 grade required in all courses transferred to WSU.
5. A maximum of two courses from Schoolcraft may be applied toward WSU's major requirements. Additional major courses, beyond two classes from Schoolcraft, will be applied toward Electives.
6. Students are encouraged to contact an advisor in the WSU's School of Business Administration, Office of Undergraduate Student Services, before completing an application for admission.

This agreement is effective as of August 1, 2015 until August 1, 2020.

Contacts:

Schoolcraft College

See an academic advisor or counselor for advice.

Wayne State University

See an advisor in the School of Business Administration, Office of Undergraduate Student Services **or contact,**

Linda Zaddach, Assistant Dean of Student Services
WSU, School of Business Administration
Office of Undergraduate Student Services
Room 200 Prentis Bldg., 5201 Cass
Detroit, MI 48202
313.577.4510
Email: ad3345@wayne.edu

Articulated Program - Schoolcraft College Associate in Business Administration degree, Accounting Associate in Applied Science degree, Business General Associate in Applied Science degree, Marketing and Applied Management Associate in Applied Science degree, or the Small Business for Entrepreneurs Associate in Applied Science degree to Wayne State University Bachelor of Science in Business Administration in Accounting, Finance, Global Supply Chain Management, Information Systems Management, Management, or Marketing

| Schoolcraft College | | Credit Hours Taken* | Equiv WSU Credits | Wayne State University | |
|--|---|---------------------|-------------------|------------------------|---|
| Course No | Course Name | | | Course No | Course Name |
| ENG 101 | English Composition | 30 | 3 | COM 1010 | Oral Communication |
| ENG 102 | Intermediate English Composition | | 3 | | |
| MATH (SELECT 1) | College Algebra | | 4 | | |
| MATH 126 or MATH 129 or MATH 135 | Precalculus Finite Mathematics Natural Science | | 4 | | |
| ECON 201 PSYCH 201 | Natural Science with lab Principles of Macroeconomics Introductory Psychology Humanities 1 Humanities 2 | | 16 | | |
| University General Education | | | | | |
| COMA 103 | Fundamentals of Speech | 3 | 3 | COM 1010 | Oral Communication |
| ACCT 201 | Principles of Accounting 1 | 4 | 3 | ACC 3010 | Intro to Financial Accounting |
| ACCT 202 | Principles of Accounting 2 | 4 | 3 | ACC 3020 | Intro to Managerial Accounting |
| BUS 101 | Introduction to Business | 3 | 3 | BA 2020 | Intro to Business |
| MATH 122 | Elementary Statistics | 4 | 3 | BA 2300 | Quantitative Methods I: Probability & Statistical Inference |
| BUS 207 | Business Law 1 | 3 | 3 | BLW 2510 | Business Law I |
| ECON 202 | Principles of Microeconomics | 0 | 3 | COM 3300 | Business & Professional Presentation (WI) |
| | | 4 | 3 | ECO 2010 | Principles of Microeconomics (SS) |
| | | 0 | 3 | BA 3400 | Quantitative Methods II: Statistical Methods |
| | | 0 | 3 | FIN 3290 | Business Finance |
| | | 0 | 3 | GSC 3600 | Operations & Supply Chain Management |
| | | 0 | 3 | ISM 3630 | Business Information Systems |
| BUS 217 | Business Management | 3 | 3 | MGT 2530 | Management of Organizational Systems |
| | | 0 | 3 | MGT 6890 | Strategic Management & Business Behavior |
| BUS 226 | Principles of Marketing | 3 | 3 | MKT 2300 | Marketing Management |
| Non-business and free electives may be transferred up to the maximum total of 82 semester hours. | | | | | |
| Non-Business Electives | | | | | |

S/C-Specific Requirement

MAT 1500 or higher

ECO 2020

Non-business and free electives may be transferred up to the maximum total of 82 semester hours.

Free Electives

| | | | | | | |
|--|-----------|----------------------------|---|---|----------|--|
| Accounting Major Requirements | ACCT 221* | Intermediate Accounting I | 4 | 3 | ACC 5100 | Intermediate Financial Accounting I |
| | ACCT 222* | Intermediate Accounting II | 4 | 3 | ACC 5110 | Intermediate Financial Accounting II |
| | ACCT 226* | Cost Accounting | 0 | 3 | ACC 5130 | Intermediate Financial Accounting III |
| | ACCT 238* | Federal Tax Accounting | 4 | 3 | ACC 5160 | Accounting Systems Design and Control |
| | | | | | | Managerial Accounting |
| | | | | | | Introduction to Taxation: Individuals |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| Finance Major Requirements | | | 0 | 3 | FIN 5000 | Applied Financial Analysis |
| | | | 0 | 3 | FIN 5215 | Security Analysis and Portfolio Management |
| | | | 0 | 3 | FIN 5270 | Advanced Business Finance |
| | | | 0 | 3 | FIN 6996 | Corporate Financial Strategies |
| | | | 0 | 6 | FIN 5XXX | Electives (2 from list) |
| | | | 0 | 3 | GSC 5600 | Supply Chain and Distribution Strategy |
| | | | 0 | 3 | GSC 5620 | Global Supply Chain Management |
| Global Supply Chain Management Major Requirements | | | 0 | 3 | GSC 5650 | Strategic Procurement |
| | | | 0 | 3 | GSC 5690 | Principles of Quality Management |
| | | | 0 | 3 | GSC 6997 | Global Supply Chain Analysis and Planning |
| | | | 0 | 3 | GSC 5XXX | Elective from List |
| | | | 0 | 3 | ISM 5820 | System Analysis and Design |
| | | | 0 | 3 | ISM 5860 | Data Communications and Networks |
| | | | 0 | 3 | ISM 5992 | Database Systems |
| Information Systems Management | | | 0 | 3 | ISM 5994 | Software Tools for Business Applications |
| | | | 0 | 3 | ISM 6997 | Information Systems Policy and Management |
| | | | 0 | 3 | ISM 5XXX | Electives (from list) |
| | | | 0 | 3 | MKT 5490 | Principles of Advertising |
| | | | 0 | 3 | MKT 5410 | Marketing Research and Analysis |
| | | | 0 | 3 | MKT 5450 | Consumer Behavior |
| | | | 0 | 3 | MKT 6996 | Strategic Marketing |
| Marketing Major Requirements - Advertising/Marketing Communication | | | 0 | 6 | MKT 5XXX | Electives (2 from list) |
| | | | 0 | 3 | MKT 5410 | Marketing Research and Analysis |
| | | | 0 | 3 | | |

*Max of 2 major courses can be applied toward the accounting major requirements

| Management Major Requirements | 0 | 3 | MKT 5450 | Consumer Behavior |
|-------------------------------|------------|------------|----------|----------------------------------|
| | 0 | 3 | MKT 6996 | Strategic Marketing |
| | 0 | 9 | | Electives (3 from list) |
| | 0 | 3 | MGT 5530 | Advanced Organizational Behavior |
| | 0 | 3 | MGT 5700 | Human Resource Management |
| | 0 | 3 | MGT 6995 | Seminar in Management |
| | 0 | 9 | MGT 5XXX | Electives (3 from list) |
| Total Credits | 122 | 122 | | |
| Schoolcraft Credits | 82 | | | |
| Wayne State Credits | 40 | | | |

* Credit hours are based on the listed institution where the course is taken.

** Elective credit hours based on credits to satisfy Associates Degree requirements and Bachelors Degree requirements.